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Both case interview frameworks

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are focused on broad business categories that could be the source of a client's problem. The 3Cs focus the Company, Customers, and Competition. The business situation framework, coined by Victor Cheng, adds Products as an additional

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category. Potential 3 C's
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Analyzing A Case Step-by-Step

- 1.ASK for any info on where to start
 - 2.State a HYPOTHESIS
 - 3.PICK a branch of framework to start
 - 4.Identify KEY ISSUES within BRANCH
 - 5.Ask STANDARD QUESTIONS to gather initial data
- Example: Let's start by looking at

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revenues. Example of STANDARD QUESTION:

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In his LOMS programme, Victor Cheng advocates for a much simpler method than Case In

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Point and suggests you should only learn two frameworks: the profit framework for profitability cases, and a general framework for all other cases (Product, Consumer, Company, Competition). The benefit of this approach is its simplicity.

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are the: Victor Cheng business situation framework. Market entry case framework. However, you should not blindly use either one. In fact, it'll likely lead to you getting rejected. To learn why, read our definitive guide on case interview frameworks (coming

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Case interview frameworks or consulting frameworks are arguably the most critical component of a case interview.

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Outstanding case frameworks set you up for success for the case while poor frameworks make the case difficult to solve. By the end of this article, you will learn four different strategies on how to create unique and tailored frameworks for any case

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Framework. Strategy #1: Creating Frameworks from Scratch

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